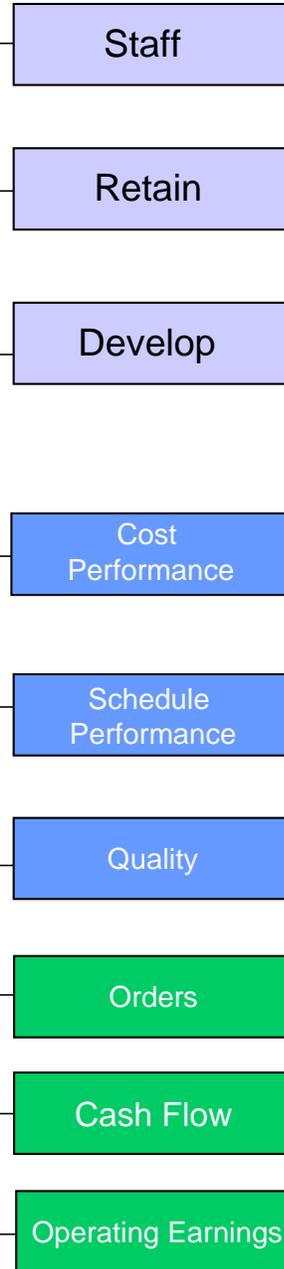| ACTION AREAS	PERFORMANCE DRIVERS	CRITICAL SUCCESS FACTORS	STRATEGIC OUTCOMES	VISION

ACTION AREAS

- Business Model / Job Posting Process
- Job Opportunities / Candidate Screening / Creative Job Offers
- Internal/External Communication / Campus Appearance / Community Image & Commitment
- Flex Scheduling / Managing Workload / Travel Reqt's/Time Demands of Job
- Performance Appraisal/Feedback / Achievement Awards/Recognition / Compensation Process
- Job Content/Responsibilities / Quality of Managers/Colleagues / Process to Identify/Address Concerns
- Training Budget / Employee Career Development Plan / Needs Assessment
- Individual Career Plans / Mentoring & Coaching / Succession Planning Process
- Learning Map Process / Performance Feedback Process / Pay-for-Performance Process

- Staffing Plan
- Cycle Time Improvement / Scrap Reduction
- Manage Spend Plan / Manage Unapplied Time
- Cost of Quality / Product/Process Innovation / Work Environment
- Customer Requirements / Planning Skills
- Staff Capability / Risk Analysis/Mitigation
- Process Innovation / Product Innovation / Cycle Time Improvement
- Process Capability
- Hardware/Software Simulation / Fixtures/Jigs, etc.

- Market Strategy / Product Strategy / Product Development
- Marketing Plan / Customer Sales/Closure Plan / Contract Execution
- Cash Collection Process / Inventory (Unbilled Cost) Management / Cash Disbursement Process / Other Assets/Liabilities Management
- Capital Planning / Depreciation Accounting
- Proposal Preparation Process / Contract Negotiation Process / Contract Change Process / Contract Funds Management
- Cost Performance / Incentive Capture / Reserve Management

PERFORMANCE DRIVERS

- Staffing Process
- Recruiting Process
- Business Image/Reputation
- Work & Life Balance
- Recognition/Rewards
- Work Quality
- Employee Training
- Career Development
- Performance Development
- Direct Applied Labor
- Direct Material
- Indirect Cost
- Productivity
- Project Planning
- Project Execution
- Productivity
- Process Execution
- Tools
- Strategic Planning Process
- Business Capture Process
- Balance Sheet Management
- Capital Spending
- Contract Formation & Administration
- Program Financial Execution

CRITICAL SUCCESS FACTORS

- Staff
- Retain
- Develop
- Cost Performance
- Schedule Performance
- Quality
- Orders
- Cash Flow
- Operating Earnings

STRATEGIC OUTCOMES

- Employee Strength
- Operational Strength
- Financial Strength

VISION

Best value supplier of integrated systems and software solutions.